

**Program** : NGO International  
**Project** : Dell - Domestic & Overseas  
**Time Period** : 2013  
**Location** : Eastern Africa  
**Contract Value** : USD 110,000



**Professional Staff Allocated**

Barry Kroon – Managing Director (USA)  
Tamara Burnett – Programs Manager (USA)  
Kayla Johnson – Project Specialist (USA)



Uganda



Malawi



Kenya

**Objective** : Provision of Dell Laptops, Desktops, Servers and IT accessories to the Agency’s field offices around the world.

**Needs Assessment** : IPA provides a variety of options for the Agency to review when determining company-wide standards. Taking into account functionality and pricing, IPA is able to find solutions to meet the budget and requirements. Test unit can be provided for a variety of solutions.

**Equipment & Supplies** : Laptops; Desktops; Servers; Accessories including docking stations, monitors, keyboard & mouse combos, etc.; Spare Parts & more.

**Supply Chain & Logistics** : IPA offers a tailored solution to meet the requirements of the Agency. Goods are inventoried and tracked from the moment they arrive until the moment they depart the IPA warehouse facilities. Custom packaging is determined on the nature of the goods and the destination. IPA offers international shipment via air, sea, truck, rail and/or international courier. In order to maximize freight budgets, shipments are also consolidated for same destination delivery when possible.

**Support & After-sales** : IPA coordinates inventory and asset management for all items. IPA also facilitates any necessary warranty and / or repair issues. IPA maintains master lists of all asset and service tag numbers for future use.



Consolidation



Packing

