

**Program** : U.S. Federal Agency  
**Project** : Ongoing IT Support  
**Time Period** : 2011 (Since 1988)  
**Location** : Zambia  
**Contract Value** : USD 100,000 annually (appr.)



**Professional Staff Allocated**

Barry Kroon – Managing Director (USA)  
Baily Meeker – Program Coordinator (USA)  
Tanya Daugherty – Project Coordinator (USA)



**Zambia**

**Objective** : Provision of IT Equipment to support the ongoing mission of the Agency. IPA has extensive experience with missions located in sub-Saharan Africa, as well eastern European locations.

**Projects Executed** : IPA has executed a wide variety of projects for the Agency over the years, with IT being only one area of supply. IPA has provided full system upgrades, including hardware and software items. Additionally, support materials and accessories are also commonly supplied. IPA specializes in 220V equipment for use in Africa.

**Equipment & Supplies** : HP Laptops, Desktops, Servers, Monitors, Printers & Accessories, Cisco Routers & Solutions, APC UPS Backup Units, Tape Drives & Tapes

**Supply Chain & Logistics** : IPA provides warehousing, inventory control, asset management and consolidation at our own on-site facility. IPA can consolidate many smaller orders from various manufacturers into one large shipment. This allows for better freight rates and less time spent on customs clearance on international shipments. IPA has extensive experience in air, sea, truck, rail and multi-modal freight. For domestic shipments IPA can ship via Diplomatic Pouch Mail (DPM), U.S. Despatch Agency (USDA), Diplomatic Post Office (DPO), commercial trucking and courier.

**Support & Aftersales** : IPA assists with the facilitation of all manufacturer warranties. Clients have come to expect the highest level of care when ordering with IPA.



Tri-wall Pallet for Air Freight



Container Loading for Sea Freight



Shipment via Diplomatic Pouch Mail