Program : International NGO

Project: IT Equipment - Dell

Time Period: 2010 to Present

Location: Worldwide

Contract Value: USD 1.2 Million Annually



Professional Staff Allocated

Barry Kroon – Managing Director (USA)

Tamara Burnett – Programs Manager (USA)

Kayla Johnson – Project Specialist (USA)



Armenia, Bangladesh, Burundi, Cambodia, Chad, Colombia, Costa Rica, Cyprus, Dominican Republic, DR Congo, Ethiopia, El Salvador, East Timor, Ghana, Guatemala, Haiti, Honduras, Israel, Kenya, Lesotho, Mali, Malawi, Mongolia, Mozambique, Nicaragua, Niger, Papua New Guinea, Philippines, Rwanda, South Africa, Sierra Leone, Senegal, Somalia, Switzerland, South Africa, South Sudan, Swaziland, Thailand, Tanzania, Uganda, United Kingdom, United States, Vietnam, Zambia, Zimbabwe

Objective: Provision of Dell Laptops, Desktops, Servers and IT accessories to the Agency field offices throughout the world.

Needs Assessment: IPA assists the Agency with this particular Dell program by maintaining stock of the most needed laptops and accessories for immediate dispatch in emergency situations. IPA provides the Agency with order forms so that field offices are able to access and base their decisions on current model availability and pricing.

Equipment & Supplies: Dell Desktops / Laptops / Servers along with all accessories

Supply Chain & Logistics: IPA provides warehousing, inventory control and asset management for the Agency. IPA maintains records of all computer service tags and to which country the hardware is shipped. Along with all applicable Customs Documentation, IPA provides detailed instructions for any warranty support issues that may arise.

Support & Aftersales: In addition to the Dell International Warranty coverage, IPA offers a "Back-to-Base" program that assists the Agency with any repairs that may be required. If Dell is unable to repair the unit country of use, IPA will bring the unit back to the United States, have the repairs made and return the unit to the end-user at no charge to the Agency.



Export-Packed Dell Equipment for Burundi



Dell Equipment for Rwanda